

AustralianSuper Select for Korn Ferry International

About this booklet

The information in this booklet forms part of the *AustralianSuper Select Product Disclosure Statement* prepared on 6 November 2023.

It's specific to eligible employees of Korn Ferry International Pty Ltd and its associated companies¹, as the contributing employers (referred to as Korn Ferry in this booklet). Information about fees and costs paid as a member of AustralianSuper Select, including how and when they're paid, have been published in the *AustralianSuper Select Product Disclosure Statement*.

If you're an existing AustralianSuper member and not in AustralianSuper Select for Korn Ferry, please refer to the relevant Product Disclosure Statement for your plan.

If you're a casual employee, you're not eligible to join AustralianSuper Select. Please speak to your employer to discuss your options.



Types of insurance cover

AustralianSuper insurance is provided by TAL Life Limited (the Insurer) ABN 70 050 109 450, AFSL 237848. AustralianSuper offers the following types of insurance cover:

Types of insurance cover				
Death Can help ease financial stress by paying a lump sum to your beneficiaries if you die.				
Total & Permanent Disablement (TPD)	Can provide a lump sum if you become totally and permanently disabled and can no longer work.			
Income Protection	Can provide monthly payments to help you get by if you become ill or injured (at work or outside of work) and can't work.			

If you have Death or TPD cover you're also covered for terminal illness. This can help ease some of the financial stress if you're suffering from a terminal medical condition.

Your insurance cover

Your super account comes with basic insurance cover which is arranged by your employer (see the Basic cover section). This cover provides a basic level of protection if you die or become ill or injured.

Any basic cover you pay for will start automatically if you're 25 or older; and your super balance reaches \$6,000; and you've received an employer super contribution after your super balance first reaches \$6,000 (age limits and other conditions apply).

For cover you pay for, you can apply to start your basic cover earlier, without providing detailed health information (conditions apply), by completing the *Start your basic cover* form you received with your welcome letter.

Any basic cover your employer pays for will start once you've received an employer super contribution from them, regardless of your super balance.

See the *Insurance in your super* guide for AustralianSuper Select members at **australiansuper.com/select** for details and examples of when cover starts.

Important information

There are many circumstances that may affect your insurance cover. See the *Insurance in your super* guide for AustralianSuper Select members at australiansuper.com/select for more information about your AustralianSuper Select insurance. It details terms and conditions about insurance including your eligibility for cover, how much you can apply for, when it starts and stops, active employment, limited cover and exclusions, your insurance options, and what happens if you leave your AustralianSuper Select employer.

Your eligibility to claim for benefits will be determined by the Insurer in line with the insurance policy terms and conditions.

¹ Futurestep Australia Pty Ltd and Korn Ferry Hay Group Pty Ltd.

Cost of your cover

Insurance costs include stamp duty charges and costs incurred by the Trustee for administering insurance arrangements.

Category 1 (Open)

If you're a Category 1 member, you pay the cost of your basic cover which is deducted monthly from your super account. Your first payment may be higher than your ongoing monthly payments. That's because it includes insurance costs from the date your cover started to the date of your first payment deduction (which may be for a period that's longer than a month).

Categories 2 and 3 (Closed)

If you're a Category 2 or 3 member, Korn Ferry pays the cost of your basic cover in Australian Super Select and the administration fees for your super account (the \$1.00 a week Flat administration fee and the Asset-based administration fee).

Any fees and costs paid by Korn Ferry are counted towards your before-tax (concessional) contributions cap for each financial year. This may affect your ability to make, or the amount you are able to contribute as, additional before-tax contributions.

Basic cover

Eligible employees will receive a basic level of insurance cover with a White Collar category work rating. Basic cover is salary based and your employer informs us of your salary to calculate your cover (age limits apply). If you're in Category 1 or 3, your basic Death and TPD cover amounts will change from month to month depending on your salary and your length of service to age 65.

The type of basic cover you're eligible for depends on your employment and insurance category as shown in the table below. The insurance category you're in is determined by your employer. If you're unsure which category you're in, please ask your employer.

	Category 1 (Open)	Category 2 (Closed)	Category 3 (Closed)
Category description	Permanent employees	Former Hay Group plan members with 2 x salary	Former Hay Group plan members with 18% x your salary x future service to age 65
Cover type	Death and TPD	Death and TPD ¹	Death and TPD
Basic cover design	18% x your salary ² x future service ³ to age 65 or \$1M (whichever is lower)	2 x your salary ² or \$1M (whichever is lower)	18% x your salary ² x future service ³ to age 65 or \$1M (whichever is lower)
Age basic cover ends ⁴	Cover ends at age 65	Death cover ends at age 70 and TPD cover ends at age 65	Cover ends at age 65

¹ Basic TPD cover for Category 2 members will reduce each year from age 61 to age 65 when it reaches zero.

Income Protection may be provided under a separate insurance policy maintained and paid for by your employer. Consider your insurance needs and speak to your employer before applying for Income Protection with AustralianSuper. For the cost of Income Protection, see page 5.

When your basic cover changes in line with your salary

Your employer will tell us if there's a change to your salary. When your basic cover is salary based, the amount and cost of it will increase or decrease automatically in line with your salary. It can increase up to the automatic limit(s) shown in the table below without you having to provide detailed health information:

Automatic limit(s)
Death and TPD cover
\$1M

We'll write to you about your options if your basic cover has reached the automatic limit(s). To increase your basic cover in line with your salary above the automatic limit(s), you'll need to provide detailed health information for the Insurer to consider.

² Salary is generally your annual (before-tax) salary, excluding employer super contributions. For more details see the *Insurance in your super* guide for AustralianSuper Select members.

³ Future service is defined as the number of complete years and months until you turn 65. A partial month is rounded up to the nearest whole month.

⁴ Cover can stop for many reasons. For a list of events that may make cover stop, see the *Insurance in your super* guide for AustralianSuper Select members.

Change your cover anytime

You can cancel, change or apply for insurance anytime by logging into your account or completing the *Change your insurance* form at **australiansuper.com/select**The cost of any additional cover you apply for will be paid by you and deducted monthly from your super account.

For more information about changing or cancelling your cover, see the *AustralianSuper Select Product Disclosure Statement* and the *Insurance in your super* guide for AustralianSuper Select members at australiansuper.com/select

If your employer pays for your basic Death and TPD cover (members in Categories 2 and 3), they'll stop paying for it if you fix your total amount of cover (by reducing or increasing it or changing from basic to fixed cover).

If you add an extra amount of fixed cover on top of your basic Death and/or TPD cover - your employer will still pay for your basic cover, and the cost of any additional fixed cover will be paid by you.

About work ratings

As a member of Australian Super Select, you have both an **individual** work rating and a **category** work rating. These work ratings are used to calculate the cost of your cover.

Your category work rating is unique to your AustralianSuper Select employer and only applies while you're their employee. You can't change your category work rating because it's arranged by your employer.

If your category and individual work ratings are different, we'll apply the less expensive work rating to calculate the cost of your cover. This is your applied work rating. Check your applied work rating by logging into your account.

You'll need to know your applied work rating to calculate the cost of your cover. See pages 4 and 5 to learn how.

Individual work rating

Your individual work rating is **Blue Collar** unless you're eligible to change to White Collar or Professional and your application is approved by the Insurer.

Insurance cover with a Blue Collar work rating is the most expensive.

Category work rating

Your category work rating is **White Collar** and applies only while you're an employee of Korn Ferry.

Changing your individual work rating

If you think you might be eligible for an individual work rating that's White Collar or Professional, you can apply for either of these work ratings. If you're eligible, you could pay less for your cover:

- while you're in AustralianSuper Select if the individual work rating that applies to you is the less expensive work rating than your category work rating, and
- if you leave Korn Ferry and keep your cover when you move from AustralianSuper Select to AustralianSuper Plan.

Apply to change your individual work rating by completing the *Change your individual work rating* form available at **australiansuper.com/select**



What happens if you leave your AustralianSuper Select employer

If you leave Korn Ferry your account will move from AustralianSuper Select to AustralianSuper Plan.

If you have a cover type in AustralianSuper Select: you'll keep the same amount of cover when you move to AustralianSuper Plan and it will become fixed cover (if eligible).

If you don't have a cover type¹ in AustralianSuper Select: you won't receive that cover type in AustralianSuper Plan. If your AustralianSuper Select basic cover hasn't started because you're under 25 and/or your account balance hasn't reached \$6,000, you may receive basic cover for AustralianSuper Plan once you're eligible.

If you're in Category 1, you'll pay the cost of your total cover which will be deducted monthly from your super account.

If you're in Category 2 or 3, you'll pay the cost of your total cover and all the administration fees for your super account which will be deducted monthly from your super account.

Your category work rating will no longer apply, and the cost of your cover will be based on your age, level of cover and your individual work rating. We'll write to you if this happens.

To learn more, see the *Changing jobs?*Take AustralianSuper with you section in the Insurance in your super guide for AustralianSuper Select members at australiansuper.com/select



¹ You may not have a cover type in AustralianSuper Select because: you weren't eligible to receive it automatically, it's not included in your AustralianSuper Select basic cover (arranged by your employer), or you've cancelled or opted out of that cover type.

Weekly cost for \$10,000 of Death and TPD cover

The cost of basic Death and TPD cover for Korn Ferry employees in AustralianSuper Select is based on age and a White Collar category work rating.

	Work rating				
Age	White Collar		Professional		
Age	Death (\$)	TPD (\$)	Death (\$)	TPD (\$)	
15-20	0.037	0.026	0.033	0.023	
21	0.037	0.026	0.034	0.023	
22	0.038	0.026	0.034	0.023	
23	0.038	0.026	0.035	0.023	
24	0.039	0.026	0.035	0.023	
25	0.033	0.024	0.036	0.024	
26	0.041	0.025	0.037	0.021	
27	0.041	0.025	0.037	0.023	
28	0.042	0.028	0.038	0.024	
29	0.044	0.028	0.039	0.023	
30	0.043	0.031	0.041	0.028	
31				0.031	
	0.048	0.037	0.044		
32	0.051	0.041	0.046	0.037	
33	0.053	0.046	0.048	0.041	
34	0.055	0.051	0.050	0.046	
35	0.058	0.056	0.052	0.051	
36	0.061	0.063	0.055	0.057	
37	0.065	0.070	0.058	0.063	
38	0.069	0.077	0.062	0.069	
39	0.073	0.086	0.065	0.077	
40	0.078	0.095	0.070	0.086	
41	0.083	0.106	0.075	0.095	
42	0.088	0.117	0.080	0.105	
43	0.095	0.130	0.086	0.117	
44	0.103	0.145	0.093	0.130	
45	0.111	0.160	0.100	0.144	
46	0.120	0.178	0.108	0.160	
47	0.130	0.198	0.117	0.178	
48	0.142	0.220	0.128	0.198	
49	0.155	0.244	0.139	0.220	
50	0.169	0.272	0.153	0.244	
51	0.186	0.301	0.167	0.271	
52	0.205	0.334	0.184	0.301	
53	0.226	0.374	0.203	0.337	
54	0.25	0.423	0.225	0.381	
55	0.277	0.481	0.249	0.433	
56	0.308	0.552	0.277	0.497	
57	0.343	0.633	0.309	0.570	
58	0.384	0.721	0.345	0.649	
59	0.430	0.832	0.387	0.749	
60	0.483	0.875	0.435	0.788	
61	0.545	1.059	0.490	0.953	
62	0.615	1.256	0.554	1.130	
63	0.671	1.441	0.604	1.297	
64	0.698	1.652	0.629	1.487	
65	0.726 ¹	n/a	0.653 ¹	n/a	
66	0.752 ¹	n/a	0.677 ¹	n/a	
67	0.780 ¹	n/a	0.702 ¹	n/a	
68	0.807 ¹	n/a	0.726 ¹	n/a	
69	0.834 ¹	n/a	0.751 ¹	n/a	

Calculating the weekly cost of Death and TPD cover



- 1. Divide the amount of cover you have, or wish to apply for, by \$10,000.
- 2. Then multiply by the weekly cost for \$10,000 of Death or TPD cover for your age and applied work rating.

Example (White Collar work rating):

Sally is 31 and has a White Collar work rating.

She has \$550,000 of Death cover and \$550,000 of TPD cover.

To work out the weekly cost of her Death cover:

$$\frac{550,000}{10,000}$$
 × 0.048 = 2.64

The cost of Sally's Death cover is \$2.64 a week.

To work out the weekly cost of her TPD cover:

$$\frac{550,000}{10,000}$$
 x 0.037 = 2.035

The cost of Sally's TPD cover is \$2.04 a week.



¹ Cost for fixed or multiple of salary Death cover only. Salary-based cover ends at age 65 for Category 1 and 3 members. See the *Insurance in your super* guide for AustralianSuper Select members for more information.

Total weekly costs are quoted gross of tax. Costs are rounded for disclosure purposes.

Weekly cost for \$100 a month of Income Protection

Income Protection may be provided under a separate insurance policy, maintained and paid for by your employer. Speak to your employer before applying for Income Protection with AustralianSuper. If you apply for Income Protection the cost of it will be based on your age, a White Collar category work rating, your benefit payment period and waiting period.

	White Collar work rating						
		Be	Benefit payment period				
Age	Up to tv	vo years	Up to fiv	ve years	Up to	age 65	
Age			Waiting	period	, -		
	30 days (\$)	60 days (\$)	30 days (\$)	60 days (\$)	30 days (\$)	60 days (\$)	
15-20	0.036	0.012	0.090	0.062	0.247	0.181	
21	0.036	0.014	0.091	0.063	0.254	0.185	
22	0.037	0.016	0.093	0.064	0.261	0.19	
23	0.038	0.017	0.095	0.065	0.268	0.195	
24	0.039	0.020	0.096	0.066	0.274	0.200	
25	0.040	0.021	0.099	0.068	0.283	0.207	
26	0.042	0.024	0.100	0.069	0.289	0.210	
27	0.044	0.026	0.101	0.07	0.295	0.213	
28	0.046	0.028	0.103	0.071	0.303	0.217	
29	0.048	0.031	0.105	0.072	0.311	0.222	
30	0.050	0.035	0.108	0.074	0.321	0.227	
31	0.053	0.038	0.112	0.076	0.334	0.235	
32	0.055	0.042	0.116	0.078	0.348	0.243	
33	0.059	0.045	0.121	0.081	0.363	0.253	
34	0.062	0.049	0.127	0.085	0.382	0.265	
35	0.065	0.053	0.134	0.089	0.403	0.279	
36	0.069	0.057	0.141	0.094	0.424	0.294	
37	0.073	0.061	0.149	0.100	0.446	0.311	
38	0.078	0.066	0.158	0.107	0.470	0.329	
39	0.083	0.070	0.168	0.114	0.496	0.348	
40	0.088	0.076	0.178	0.123	0.522	0.370	
41	0.094	0.081	0.190	0.133	0.549	0.394	
42	0.100	0.087	0.203	0.144	0.578	0.418	
43	0.106	0.093	0.218	0.156	0.608	0.445	
44	0.113	0.099	0.234	0.170	0.638	0.473	
45	0.121	0.106	0.251	0.185	0.669	0.502	
46	0.129	0.114	0.270	0.202	0.701	0.532	
47	0.138	0.122	0.291	0.220	0.733	0.563	
48	0.148	0.130	0.314	0.241	0.764	0.594	
49	0.158	0.139	0.339	0.263	0.795	0.624	
50	0.170	0.148	0.367	0.288	0.824	0.653	
51	0.182	0.159	0.397	0.315	0.852	0.681	
52 53	0.195	0.170	0.430	0.344	0.876	0.706	
	0.209	0.181	0.466	0.376	0.897	0.726	
54 55	0.225	0.194	0.506	0.410	0.913	0.741	
56	0.242	0.207 0.220	0.548 0.595	0.447 0.486	0.922	0.751 0.753	
57	0.260	0.220	0.595	0.486	0.923	0.755	
58	0.279	0.235	0.646	0.529	0.916	0.745	
59	0.300	0.251	0.767	0.627	0.898	0.728	
60	0.348	0.285	0.801	0.640	0.818	0.654	
61	0.375	0.283	0.733	0.579	0.749	0.591	
62	0.405	0.323	0.641	0.497	0.655	0.508	
63	0.436	0.344	0.513	0.387	0.524	0.396	
64	0.471	0.367	0.326	0.231	0.333	0.236	
65	0.508	0.390	n/a	n/a	n/a	n/a	
66	0.549	0.415	n/a	n/a	n/a	n/a	
67	0.593	0.442	n/a	n/a	n/a	n/a	
68	0.599	0.446	n/a	n/a	n/a	n/a	
69	0.389	0.290	n/a	n/a	n/a	n/a	
	000		.,	., =	.,,	,	

Calculating the weekly cost of Income Protection



- 1. Divide the amount of cover you have, or wish to apply for, by \$100.
- 2. Then multiply by the weekly cost for \$100 a month of Income Protection for a White Collar work rating, your age, benefit payment period and waiting period.

Example (White Collar work rating):

Sally is 31. She has \$6,300 a month of Income Protection with a benefit payment period up to two years, a 30-day waiting period and a White Collar work rating.

To work out the weekly cost of her Income Protection:

$$\frac{6,300}{100} \times 0.053 = 3.339$$

The cost of Sally's Income Protection is \$3.34 a week.

3. If your applied work rating is Professional: you also need to multiply the White Collar weekly cost of your Income Protection by the relevant Income Protection benefit payment period factor shown in the table below.

Work	Income Protection benefit payment period factor				
rating	Up to two years	Up to five years	Up to age 65		
Professional	0.90	0.90	0.893		

Example (Professional work rating):

To work out the weekly cost of Sally's Income Protection with a Professional work rating:

$$\frac{6,300}{100}$$
 x 0.053 x 0.90 = 3.0051

The cost of Sally's Income Protection is \$3.01 a week.

Useful things you should know

Limited cover and full cover

Limited cover means you don't have full cover and you won't be covered for any pre-existing illnesses or injuries you had before you got your cover. Limited cover may last for different lengths of time and applies to all cover types, including Death cover. You'll be covered for an illness that becomes apparent, or an injury that occurs on or after the date that your cover starts, restarts or increases.

Full cover means your cover is not limited cover. You're covered for both pre-existing and new illnesses or injuries, unless exclusions apply.

To learn more and understand other circumstances for limited cover see the *Limited cover* section in the *Insurance in your super* guide for AustralianSuper Select members at **australiansuper.com/select**



Claiming on your cover

Your eligibility to claim for benefits will be determined by the Insurer in line with the insurance policy terms and conditions. The table below provides handy details if you need to make a claim.

	Death	TPD	Income Protection ¹	Terminal Illness
When making a claim, does it matter whether I'm employed or unemployed at the date of death, injury or illness?	8	Ø	Ø	8
Is basic cover provided if I've previously made a claim for TPD or terminal illness?			8	
a Claim of TPD of Cerminal limess:	Limited cover will apply	Limited cover will apply	You don't get basic Income Protection ² with your AustralianSuper Select account.	Limited cover will apply
Is there a waiting period before a claim can be paid?	8	②	Ø	8
Se pala.	_	3 months	You don't get basic Income Protection ² with your AustralianSuper Select account. If you apply for cover your selected waiting period will apply.	_
Are pre-existing medical conditions covered (provided limited cover doesn't apply)?	Ø	Ø	⊘	Ø

¹ If you have Income Protection and are eligible to make a claim, your benefit payments may be reduced by income you receive from other sources. See the *Insurance in your super* guide for AustralianSuper Select members at **australiansuper.com/select** for examples.

² Income Protection may be provided under a separate insurance policy maintained and paid for by your employer.



How to claim

We're here to help guide you (and any beneficiary nominee(s) of members who've passed away), through the process of making a claim

To talk about a possible claim, call us on 1300 667 387 from 8:30am to 5pm AEST/AEDT weekdays.



Beneficiary nomination(s)

Nominate who'll receive your super if you pass away. This is an important decision and will tell us who you want your super account balance and insurance to be paid to.

Learn more about your beneficiary options at australiansuper.com/beneficiary



Transfer your insurance

If you have insurance with another super fund or insurer, you can apply to transfer it to AustralianSuper.

It's important to know that if you want to transfer insurance cover to AustralianSuper, you'll need to do this before you combine your super.

To find out more, see the *Applying* for an insurance transfer fact sheet at australiansuper.com/select

Contact us

Call 1300 667 387 (8.30am to 5pm AEST/AEDT weekdays)

Email as.select@australiansuper.com

Web australiansuper.com/select

Mail GPO Box 1901, MELBOURNE VIC 3001



This guide was prepared and issued on 8 December 2023 by AustralianSuper Pty Ltd ABN 94 006 457 987 AFSL 233788, Trustee of AustralianSuper ABN 65 714 394 898, and may contain general financial advice which doesn't take into account your personal objectives, financial situation or needs. Before making a decision about AustralianSuper, you should think about your financial requirements and refer to the relevant Product Disclosure Statement available at **australiansuper.com/pds** or by calling **1300 300 273**. A Target Market Determination (TMD) is a document that outlines the target market a product has been designed for. Find the TMDs at **australiansuper.com/tmd**